



Department of Energy

Bonneville Power Administration
P.O. Box 491
Vancouver, Washington 98666-0491

TRANSMISSION BUSINESS LINE

February 9, 2004

In reply refer to: T-DITT-2

To: Tribes of the Pacific Northwest

The Transmission Business Line, Bonneville Power Administration (BPA), is attempting to reach out to interested Indian owned and operated businesses. In this effort we are asking for your assistance. Attached is a brochure indicating the types of goods and services that BPA typically contracts out for with a variety of vendors, if there are Indian owned and operated businesses you are aware of that provide any of these goods and/or services, please contact them to see if they would be interested in a free seminar on "doing business with BPA". If sufficient interest exists we would be happy to come onsite to provide an interactive informational seminar, answer any questions, and hopefully enhance the competitiveness of Indian owned and operated businesses interested in doing business with BPA.

As part of our regular contracting process BPA gives preference to small, disadvantaged and minority owned businesses. A number of "doing business with BPA" brochures have been attached for you to provide to interested business owners. This brochure can also be found online at the following web address:

<http://www.bpa.gov/corporate/kgp/BuyGuide/BuyGuide.html>

By attending this informational seminar, it will not guarantee that small, disadvantaged, and minority owned businesses, will be awarded a BPA contract for goods or services. However, it should enhance their competitiveness through a more comprehensive understanding of BPA's contracting process and procedures.

Since BPA does much of its contracted work between April and October, we would like to provide this informational seminar to interested Indian owned and operated businesses as soon as possible. If you could complete the attached form and return it by February 29, 2004, or sooner, we can begin scheduling dates and times for the seminar.

If you have any questions, please do not hesitate to contact me at (360) 418-8640 or e-mail me at, khjohnston@bpa.gov. I am looking forward to hearing from you, and am hopeful there is a lot of interest among Indian owned and operated businesses to learn more about how to do business with BPA.

Sincerely,

/s/ Ken Johnston 2/9/04

Ken Johnston

Tribal Account Executive – T-DITT-2